

The Future of Energy Transition – Innovation – Mid-term Targets

Investor Webcast, 2 October 2024

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- Part 1 – Introduction & key messages
 - Part 2 – The future of energy transition & innovation
 - Part 3 – Mid-term financial perspective

Part 1 – Introduction & key messages

Stefan Szyszkowitz, CEO
Alexandra Wittmann, CFO
Stefan Stallinger, CTO

EVN's Executive Board



Stefan Stallinger, Alexandra Wittmann, Stefan Szyszkowitz

- Stefan Szyszkowitz, CEO
- Alexandra Wittman, CFO
- Stefan Stallinger, CTO

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- Implementation of Strategy 2030 fully on track
 - EVN as enabler and integrator of energy transition
 - Strategic and investment focus on grid expansion and further growth of renewable energy (wind, PV)
 - Increase of annual net Capex to EUR 900m (focus unchanged)
 - Development of existing well-below 2C greenhouse gas reduction plan (agreed with SBTi) into 1.5C transition plan in progress
 - EVN's positioning in new, innovative business areas
 - Presentation of mid-term financial perspective
 - Substantiate and support the long-term financial perspective presented at the CMD 2023
 - Confirmation of existing dividend policy
 - FY 2023/24 financials and 2024/25 outlook to be published on 17 December 2024

Update on impact of recent floods in Lower Austria in mid-September 2024

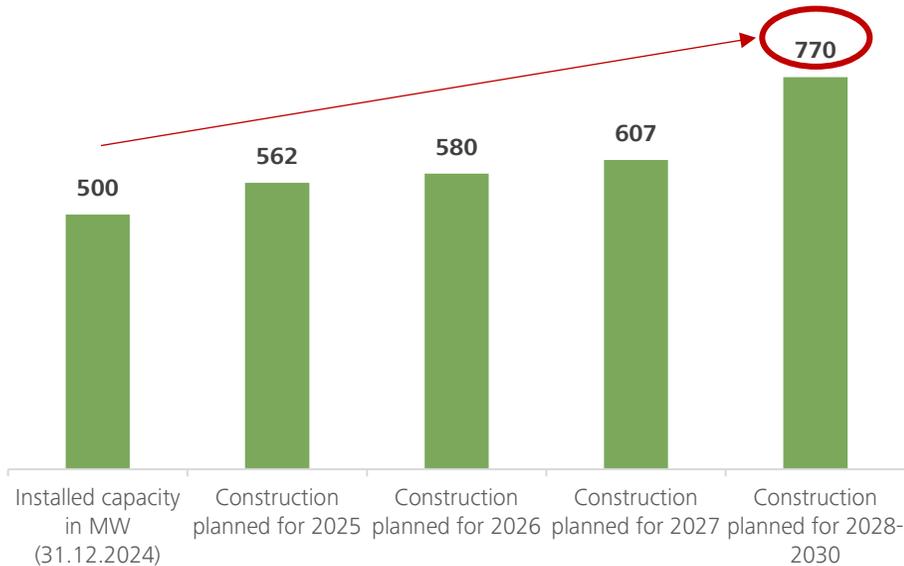


- Successful application of EVN's crisis management plan and exceptional commitment of our employees ensured:
 - Safety for population and our staff
 - Business continuity
 - Protection of all key assets
 - Repair of damages and restoration of flooded infrastructure
- Voluntary social support measures by EVN
- Estimated damages ~EUR 15m (partly covered by insurance)

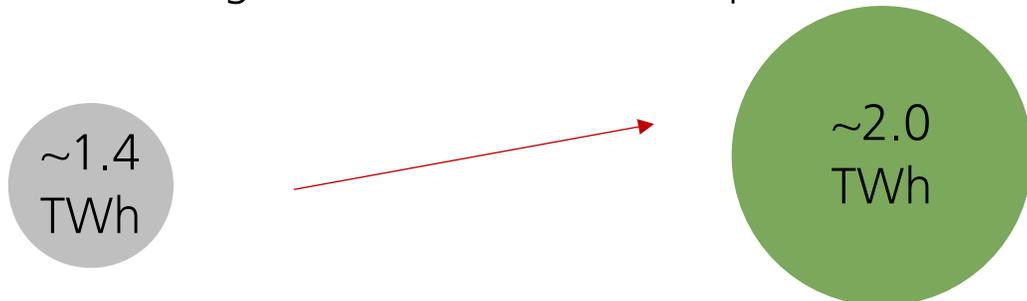
Wind and photovoltaic expansion targets 2030 to be achieved on the back of a strong project pipeline

→ Planned wind expansion until 2030¹⁾

– Projects in Lower Austria only

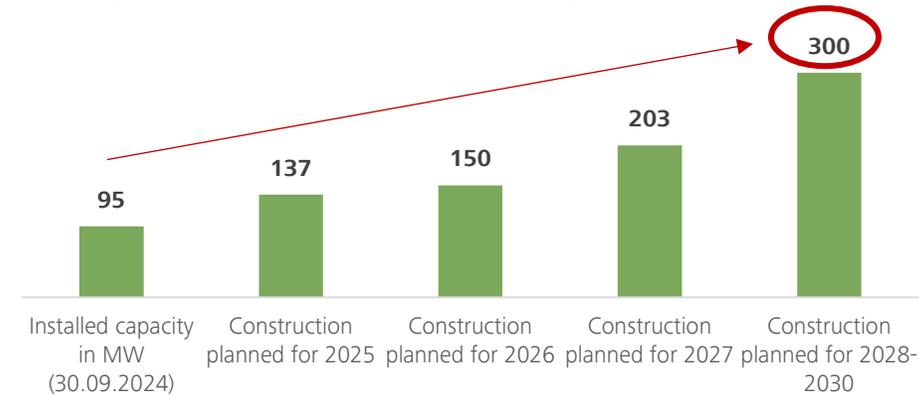


→ Potential growth in annual wind production²⁾

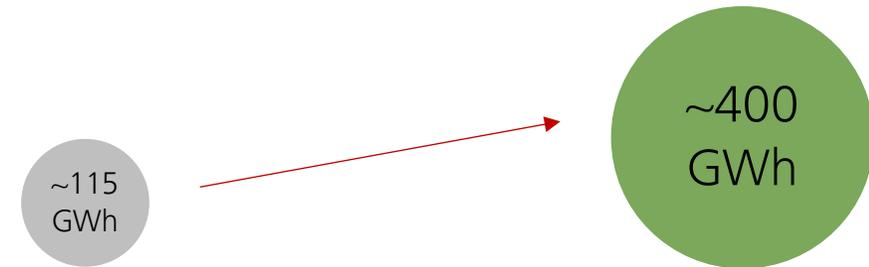


→ Planned PV expansion until 2030

– Projects in Lower Austria, Bulgaria and North Macedonia



→ Potential growth in annual PV production³⁾



- 1) Development also reflects various repowering projects
- 2) Assumption: 2,700 average full load hours
- 3) Assumption: 1,100 average full load hours in Austria; 1,400 average full load hours in Bulgaria and North Macedonia

Part 2 – The future of energy transition – innovation

Stefan Szyszkowitz, CEO
Stefan Stallinger, CTO

Empowering customers for the energy transition



- EVN is Austria's leading provider for e-charging infrastructure
 - 3,000 e-charging points and > 20,000 e-charging cards
- Focus on destination charging
 - Full-service provider for parking areas of supermarkets



- Innovative e-charging solutions for cars, trucks, busses, ships



- Our ambition:
 - EVN as enabler and service provider for prosumers
- Our solution:
 - Develop platforms which empower active customers and energy communities
- E.GON as innovative administrative platform for energy communities
 - Scalable software solution with white-label potential
- Our mid-term target:
 - Offset margin compression through service fees (as service provider to energy communities and prosumers)



- Increasing renewable feed-in and changing consumption pattern (e. g. e-mobility) as investment drivers
- Network capacity to be doubled to 6,000 MW until 2030
- EUR 3bn Capex in networks infrastructure in Lower Austria until 2030
 - 40 additional primary substations (HV/MV)
 - Upgrading and construction of high-voltage power lines
 - Modernisation and expansion of medium-voltage capacities (secondary substations and local networks)
 - Digitalisation and intelligent control systems to operate the massive increase in decentralised electricity generation



- Strategy to further expand and grow our grid business is based on three pillars:
 - Massive investment and expansion programme
 - Digitalisation
 - Optimisation of organisational structure
- Benefits of digitalisation and smart grid technology
 - Flexible and quick adjustment of changing voltage levels
 - More efficient grid operation
 - Avoid inefficient investments in additional hardware
- Our ambition
 - Netz Niederösterreich to remain Austria's leading smart grid operator



5 MW battery storage pilot plant in Theiss

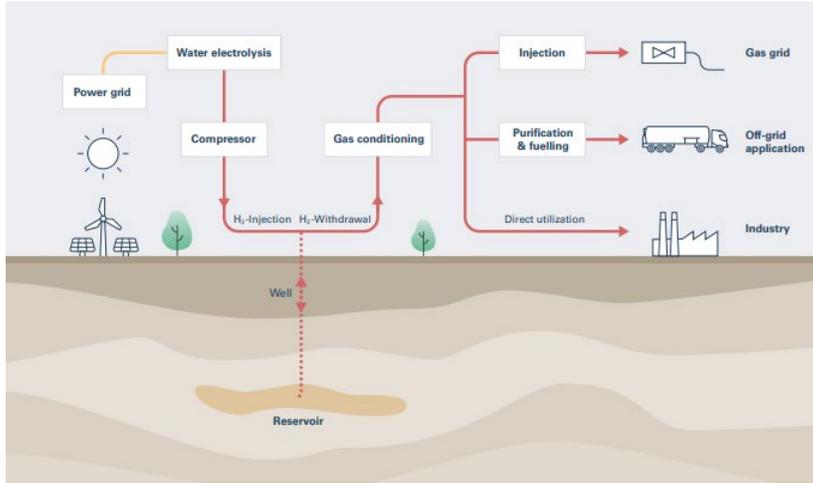
- Optimise use and integration of excess renewable electricity
 - Increasing times with negative electricity prices due to excess wind and PV generation
 - Growing demand for balancing power with temporary attractive prices due to increasing volatilities
- Business case for large-battery storage
 - Declining prices of battery technologies
 - Benefitting of intraday price spreads
 - Trading on balancing power, day-ahead and intraday markets
- Additional large-battery storage project
 - 70 MW (140 MWh) battery
 - Capex: ~EUR 60m
 - Commissioning planned in Q. 4 2027

Benefitting from new digital power flexibility



- EVN acquired start-up CyberGRID in 2022
 - Commercial software and technology projects in Austria and Slovenia
 - Involved in EU research projects
- Software CyberNoc enables energy trading for flexible assets
 - Batteries
 - PV systems
 - E-vehicles

Providing underground sun storage



- Underground sun storage project of RAG Austria
 - World's first project for a seasonal energy storage system with 100% hydrogen in a depleted natural gas reservoir
- Sector integration as potential solution for summer-winter-transfer of energy
 - Electrolyser uses renewable (summer) electricity for the generation of hydrogen
 - RAG's demonstration facility transfers 4.2 GWh of summer electricity in the form of hydrogen into winter

Part 3 – Mid-term financial perspective

Alexandra Wittmann, CFO

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- The following slides reflect the forward-looking expectations of EVN for future financial performance which are necessarily based on a number of assumptions and estimates about future events and actions, including management's assessment of opportunities and risks. Without limitation, the expectations are based on the following factors and assumptions:
- non-occurrence of unforeseen events such as extraordinary macroeconomic events and force majeure,
 - expected demand for energy as well as other products/services offered by EVN,
 - overall economic development in core markets in line with projections of recognised forecasting institutes,
 - energy market prices according to forward market and long-term studies,
 - a stable political and legal/regulatory framework in core markets,
 - implementation of the existing business plans,
 - non-occurrence of extraordinary valuation effects (e.g. impairments, derivatives), and
 - a generally unchanged competitive environment.
- Such assumptions and estimates are inherently subject to significant business, operational, economic and competitive uncertainties and contingencies, many of which are beyond EVN's control, and upon assumptions with respect to future business decisions that are subject to change. Should one or more of these assumptions prove to be inappropriate or incorrect EVN's actual results could materially deviate from the following forecasts.

Future value drivers

Perspective 2024–2030



→ Segment Energy

- Consists of energy supply business Austria, heating business (mainly from biomass) in Austria and energy services
- EBIT margin of supply business Austria at 3-5%, positive development of heating business

	Mid-term perspective	Perspective 2030
EBIT range	EUR 50-60m p.a.	EUR 45-70m p.a.



→ Segment Generation

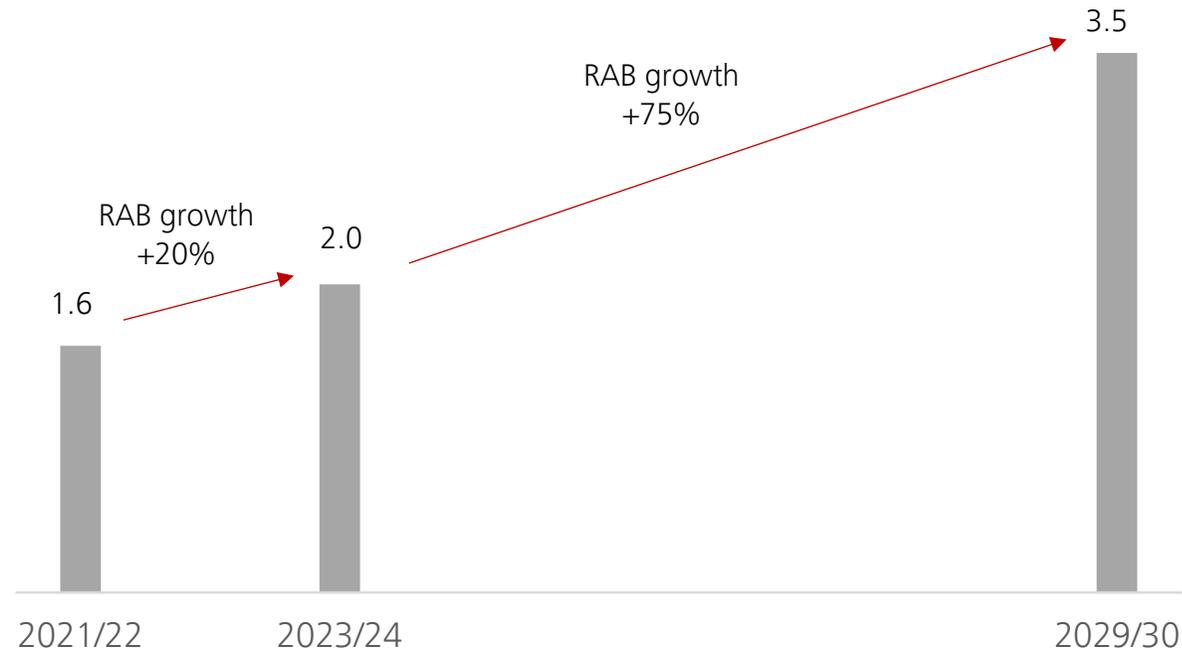
- Production capacities to increase according to Strategy 2030
- Increase in renewables production from 2.2 TWh to 3.8 TWh by 2030
- Power market prices are expected to decrease (due to ongoing renewable capacities' expansion)
- Thermal production for network stabilisation and waste incineration to be run on a stable basis
- EBIT margin 25-35%

Future value drivers /2

Perspective 2024–2030

❌ → Segment Network

- Regulated Asset Base * Regulated WACC
- EBIT increase +20% p.a. by 2030
- Development of RAB (in EUR bn; electricity and natural gas distribution networks)



Future value drivers /3

Perspective 2024–2030



→ Segment South East Europe

- Consists of electricity grid and supply in Bulgaria and North Macedonia, generation in North Macedonia as well as gas grid and supply in Croatia
- ROCE >8% p.a.

	Mid-term perspective	Perspective 2030
EBIT range	EUR 60-90m p.a.	EUR 70-90m p.a.



→ All other segments

- Stable results from RAG and Burgenland Energie expected between EUR 40 and 50m p.a.
- Dividend from Verbund AG mainly driven by development of power prices

	Mid-term perspective	Perspective 2030
EBIT range	EUR 40-50m p.a.	EUR 40-50m p.a.

Future value drivers /4

Perspective 2024–2030



→ Segment Environment

- Consists of stable water supply business in Austria and international project business
- Project business depends on order intake in international project business

Average forecast range for international project business	in EURm
Turnover	300-350
EBIT	10-20
Employees	500 FTEs
Contingent liabilities	600-700

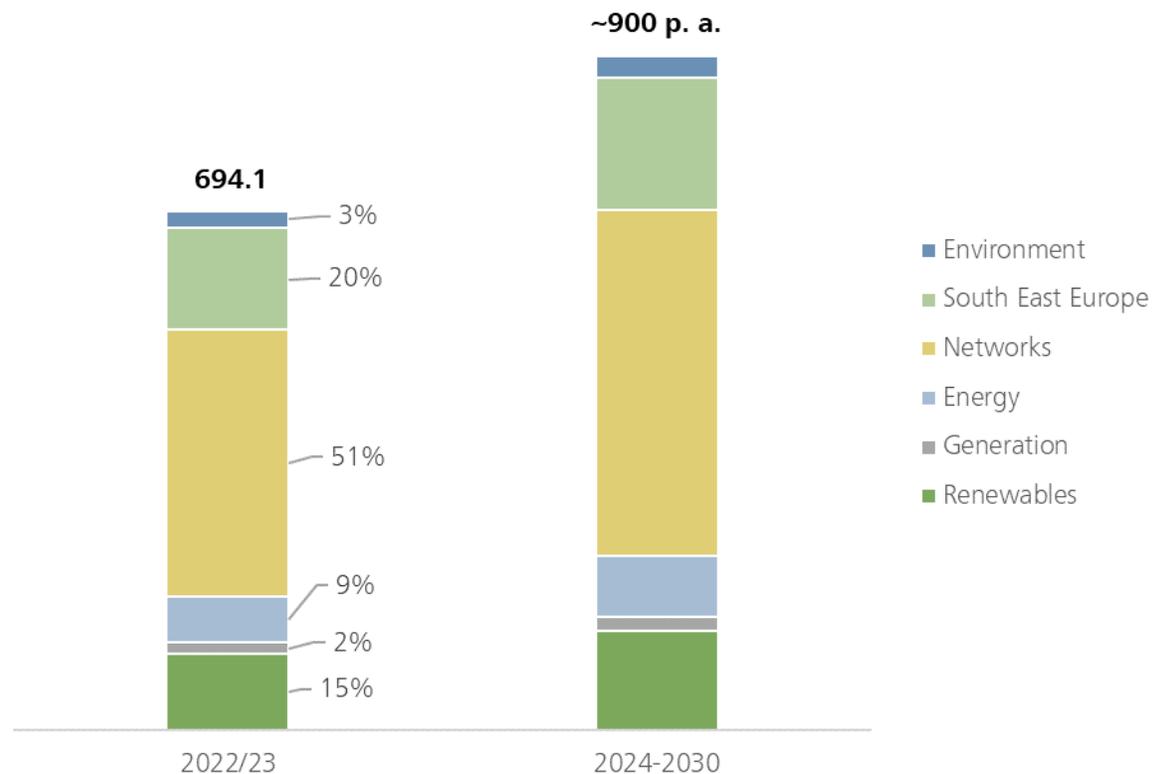
Segment overview – Strategic EBIT targets Perspective 2024–2030

	Segment*	Mid-term perspective	Perspective 2030 on EBIT
	Energy	50-60m EUR	45-70m EUR
	Generation	EBIT margin 25-35%	EBIT margin 25-35%
	Networks Austria	EBIT +20% p.a.	EBIT +20% p.a.
	South East Europe	60-90m EUR	70-90m EUR
	Environment	10-20m EUR	10-20m EUR
	All other segments	40-50m EUR	40-50m EUR

* short- and long-term strategic targets; subject to fluctuations within and between segments, over years and deviations in individual years are possible

Substantial increase of annual Capex programme to about EUR 900m until 2030

→ Structure of investments¹⁾ will remain unchanged



→ Investment strategy

- Focus on networks, wind generation, heating, drinking water supply
- Approximately three quarters of investments to be made in Lower Austria

→ EU Taxonomy Regulation



1) In intangible assets and property, plant and equipment

Strategic financial KPIs for EVN Group Perspective 2024–2030



	Mid-term perspective	Perspective 2030*
Group net results	EUR ~ 400m p.a.	EUR 450m p.a.
ROCE	>6.0%	
WACC	5.0%	
Investments	EUR 900m p.a.	
Net Debt / FFO (Funds from Operations)	1.5 to 2.5	2.0 to 2.5

* Specific guidance for individual years is communicated separately and included in our financial year-end annual financial report

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- Annual dividend of at least EUR 0.82 per share
 - Commitment to appropriate shareholder participation in future earnings growth
 - In the mid-term, reach payout ratio of 40% of Group net result (adjusted for extraordinary effects)

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